

Store Manager

Greg Mruk

- ◆ Rhode Island College, Bachelors of Science Degree in Management December 2011
- ◆ Association of Pool & Spa Professionals, Energy Efficiency Course/ EEC: Las Vegas, November 11, 2013
- ◆ Association of Pool & Spa Professionals, Certified Service Professional®/CSP®: February 13, 2013
- ◆ National Swimming Pool Foundation, Certified Pool/Spa Operator® (CPO®): Test score 93, February 16, 2012
- ◆ National Swimming Pool Foundation, Certified Pool/Spa Operator® (CPO®): Test Score 98.5, December 14, 2006
- ◆ Bullfrog Webinar Closing and Objections: March 4, 2009

2014

- ◆ Maax Spas, Circle of Excellence, COE Certified, March 20, 2014
- ◆ American Safety & Health Institute, CPR & Safety Classes of RI, February 27.
- ◆ Baystate 15th Annual Northeast Opportunity Day, Proactive Water Care Training, Uncasville, CT, February 10-11, 2014

2013

- ◆ SCP Distributors LLC, Northeast Region Dealer Conference, Verona, NY: December 11-12:
 - The Ultimate Outdoor Kitchen, Presented by Bull, RTF & Grill Dome
 - Make Good Retail Great Retail & Beat the Internet Presented by Poolcorp
- ◆ MAAX Spas Factory Technical Training, Chandler, AZ: November 14 & 15

- ◆ How to Hire Producers Instead of Pretenders, Mandalay Bay Convention Center, Las Vegas, NV; November 12, 2013
- ◆ APSP, Energy Efficiency Course, Las Vegas, NV; November 2013
- ◆ Baystate 14th Annual Northeast Opportunity Day, Uncasville, CT: February 11 & 12
 - Pentair Energy Efficient Products
 - Aqua Products Service Center Certification
- ◆ NESPA/APSP Atlantic City Pool & Spa Show, January 28-31
 - Secrets to Successful Selling in the New Economy
 - Cost-Cutting Techniques
- ◆ Maax Spas; Circle of Excellence; COE Certified; March 2013

2012

- ◆ Target™ 2012 ROAD TRIP, Cross-training and Research involved in the Southern New England Swimming Pool Store Comparative Studies: April 10
- ◆ Jack's Magic Products, Certified Stain Specialist: February 19
- ◆ National Swimming Pool Foundation, Certified Pool/Spa Operator: February 16
- ◆ The Association of Pool & Spa Professionals, Mohegan Sun, CT: February 13-14
 - Pentair Automation Heating
 - Become a Certified Stain Specialist
 - Understanding Electric Controls

2011

- ◆ National NESPA (APSP Affiliate) Presentation on Pool and Spa Standards to Rhode Island Building Officials Association, Coventry, RI: June 29
- ◆ Target Group, 2011 Road Trip Central New England Swimming Pool Store Comparative Studies, April 8
- ◆ Dynamic Experiences Group, Creating Extraordinary Customer Experiences, Boxborough, MA: March 30
- ◆ Dynamic Experiences Group, Create & Coach an Extraordinary Team, Boxborough, MA: March 30

- ◆ Aqua Comfort Technologies LLC, Aqua Comfort Heat Pump Sales/Service: March 24
- ◆ Hayward, Salt Chlorination, Heat Products, Robotic Cleaners, EcoStar Variable Speed Pump, Controls & Chemical Automation, New Opportunities for Service, Retail & New Construction, Marlboro, MA: March 16
- ◆ Pentair Water Pool & Spa, Education Workshop: March 15
- ◆ APSP/Pentair/Baystate, Pentair Automation Heating, Baystate Opportunity Days: February 13 & 14
- ◆ APSP/Aquatic Parts/ Baystate, Understanding Electronic Controls, Baystate Opportunity Days: February 13 & 14
- ◆ APSP/Baystate, Become a Certified Stain Specialist, Baystate Opportunity Days: February 13 & 14
- ◆ Baystate Pool Supplies, Understanding electronic control systems for spas, Mohegan Sun, CT: February 9
- ◆ Baystate Pool Supplies, Weblink Ez orders, Mohegan Sun, CT: February 9
- ◆ Baystate Pool Supplies, Pentair Ultra temp heat pumps & new products, Mohegan Sun, CT: February 9
- ◆ NESPA/APSP Atlantic City Pool & Spa Show, January 24-25th
 - Get in the Game: Facebook Marketing for Small Business
 - Using Heat Pumps for Swimming Pool Applications
 - Negotiating with the Savvy Buyer
 - Four Top Water Chemistry Problems
- ◆ Bullfrog Sales & Social Media, Atlantic City, NJ: January

2010

- ◆ CounterPoint Road Show Agenda, Boston, MA: June 17
- ◆ Pentair, Heater Repair & Plumbing, Coventry, RI: March 4
- ◆ APC Seminar, Pentair & Sta-Rite Heater Troubleshooting, Bloomfield, CT: January 12

2009

- ◆ APC, Understanding Basic Spa Systems, Bloomfield, CT: December 8
- ◆ APC Seminar, Gecko Advanced Technical Products: Bloomfield, CT: November 10

- ◆ Association of Pool & Spa Professionals, Vinyl Liner Measurement & Installation, Foxwoods CT: February 11
- ◆ Baystate Pool Supplies Seminars, Zodiac Pool Care-Solutions for a Changing Market, Foxwoods Casino, CT: February 11
- ◆ APC Seminar, Balboa Controls, M-7 Technology, Bloomfield, CT: January 13

2008

- ◆ International Pool, Spa & Patio Expo, Las Vegas, Nevada: November 18-20
 - Cheap & Easy Guerrilla Marketing Tactics For Hot Tub Dealers To Outsmart, Outmarket & Outperform The Competition
 - How To Attract All The First Time Spa Buyers Your Store Can Handle
 - Equipment Troubleshooting, Finding An Answer On Any System
 - Hot Tub Sales, 10 Power Questions and Techniques That Will Skyrocket Your Closing Rate
 - Master Pool Sales, Get Inside Your Customer's Head
- ◆ Baystate Pool Supplies, Inc., The Course on Water Chemistry, MA: February 13
- ◆ Baystate's Opportunity Days, Combining Mineral Technology with a Salt Chlorine Generator by King Technology, Inc., Connecticut: February 13
- ◆ Baystate's Opportunity Days, Advanced Water Technology by Zodiac Pool Care, Connecticut: February 13
- ◆ Baystate's Opportunity Days, Water Clarity by SeaKlear, Connecticut: February 13
- ◆ Bullfrog Spas 2008 Tech Training, Utah: January 21-22

2007

- ◆ King Technology, Inc., Spa Frog Dealer Training: October 15
- ◆ Zodiac Authorized Service Tech: April 2

- ◆ N. Jonas & Co., Inc. Chemical Training, Basic & Advanced Water Chemistry, Water Testing, Phosphates & Nitrates, Water Problems, New Products, Salt Chlorine Generation & Saltique Chemical Line: March 28
- ◆ Crellin Handling Equipment, OSHA Forklift Safety Training, Coventry, RI: March 22
- ◆ Bullfrog Spas, Utah, 2007 Sales Training Course: January
- ◆ WaterLink Express Certified Water Testing Professional
- ◆ Aquabot Authorized Service Tech: January 24
- ◆ Smartpool Authorized Service Tech, Robotic Pool Cleaners: January 11-12